

38W
Cases of Success

A yellow Pelican 38W case is shown open, revealing a black foam interior and a drone. The case is positioned on the left side of the frame, with a blue background on the right. The text "WE PROTECT, WHAT IS VALUABLE." is written in white, uppercase letters across the blue background.

WE PROTECT, WHAT IS VALUABLE.

Your success is our motivation.

WHO
WE
ARE

Our
vision

Cases of Success

Our impulse:

"We believe in a future where values are protected and therefore people are free to write their personal success stories."

B&W is a century-old protective case and bag brand originating from Germany. We consistently uphold the philosophy of "Cases of Success," believing that protecting what is valuable paves the way for extraordinary stories. The group's headquarters is located in Ibbenbüren, North Rhine-Westphalia, Germany. Our global business network spans 75 countries and regions, with production and service facilities in Germany, Spain, Morocco, the United States, and China, bringing together over 300 professional employees with more than a century of experience. From industry to leisure, we provide robust and reliable transport protection solutions for over 20 sectors.



WHO WE ARE

About B&W

WHO
WE
ARE

about
B&W
Jiaxing

B&W (Jiaxing) Co., Ltd is the primary production base for B&W products. As a German-funded holding enterprise, we have been operating since 2007 and are located within the Sino-German Industrial Cooperation Park in the Jiaxing Economic and Technological Development Zone, Zhejiang Province. The factory site covers an area of 15.6 acres, with a total building area exceeding 13,600 square meters, making it a modern green facility that integrates R&D, production, and sales.

B&W Jiaxing strictly adheres to the technology and quality standards of its German headquarters. Specializing in the research, development, and application of engineering plastics such as ABS, HDPE, and PP, we produce a comprehensive range of products, including toolboxes, protective cases, bicycle bags, and various professional transport cases. Our products not only meet the demands of the Chinese market but are also exported worldwide, providing efficient and reliable German-quality assurance to customers across the globe.

"B&W protects your valuables with cases, bags and technical solutions that are your constant companions.

Whether industry, trade or leisure.

For people who like to write success stories.

Stories of economic success, mastered projects or of pure enjoyment."

WHO
WE
ARE

Short
portrait

WHO
WE
ARE

The
formula
for
success

B&W Cases of Success **Certified. Customized. Colorful**

Tested and
certified quality.

Always the right
solution.

A variety of
possibilities,
experiences and
people.

Our vision and promise combined
into one:

Cases of Success

WHO
WE
ARE



WE PROTECT, WHAT IS VALUABLE.

Mutual understanding
for a comprehensive approach.



B&W ECOSYSTEM

You, our customers, are at the center of everything we do.

In order to offer you tailor-made solutions, we look into your needs and markets: ready-to-go, combined from basic systems and accessories or 100% customized.

Complementary services ranging from advisory services to quality management to complete the portfolio.



STRATEGY



The first and guiding phase.

This is where we take a close look at your requirements, your customers, your goals, your markets and much more. As partners at eye level, we find the optimum solution together.

SELECTION



The adaptable solution.
Combined from basic systems of existing cases, inlays and accessories – also available in smaller quantities.

SOLUTION



The ready-to-go solution.
With a choice of over 200 case and bag solutions for a range of sectors and applications.

SUPREME



The tailor-made solution.
Developed in partnership with B&W engineers and designers to meet your individual requirements.

SECURITY



Put to the test.
You can rely on it. Our products meet the highest safety standards, confirmed by extensive certifications and international approvals.

SERVICE



Absolute customer orientation.
Service that suits your tastes: B&W offers you logistics, maintenance, spare parts supply and testing as well as marketing and sales support on request.



WE PROTECT, WHAT IS VALUABLE

We have been providing German packaging and transportation solutions for 100 years.

Four major product categories cover a wide range of fields.

B&W JIAXING

The wide range of solutions available



Injection-molded cases

top-notch protection to ensure maximum safety of your products.



- High-quality design made of PP material - IP67 waterproof, dustproof, temperature-stable
- Wide range of sizes and selected colors available
- Extensive range of accessories to maximize usability

Passed Tests/Certificates:

- MIL-STD-810H
- DEF STAN 81-41
- ATA 300
- UN Certificat of Approval
- IP67
- REACH
- RoHS

Thermoformed cases

Lightweight and durable, easy to carry around while maintaining a sturdy texture.



- High-quality design made of HDPE/ABS material- IP 65 waterproof, dustproof, temperature-stable
- Available in a wide range of sizes, classic black/grey, standard/butterfly/TSA locks
- mold customization
- Extensive range of accessories to maximize usability

Passed Tests/Certificates:

 MIL-STD-810H

 ATA 300

 IP65

Tool cases and tool bags

Your reliable OEM manufacturer:
Every tool in the right place



- Tool case with individual configurations
- Varied materials for specific requirements
- Sophisticated details for optimal workflows
- Customer-specific branding and design

Passed Tests/Certificates:

✓ REACH

✓ RoHS



- Textile solutions: Tool bags and backpacks
- Innovative product solutions for an optimal customer experience
- Convenient transport of notebooks & tools in one bag

Tailor-made interior design

The interior protects your valuable items and keeps them ready for use



■ Individual foam inlays

- EVA/RPD/ sponge
- Tailor-made through CAD drawings
- User-friendly configuration and specification

■ Panel inlays

- Carbon fiber, stainless steel, aluminum, wood, plastic
- Tailor-made through CAD drawings
- User-friendly configuration and specification

■ Equipment integration

- User-friendly configuration and specification
- Injection-molded or thermoformed cases available



Leisure products

Clever solutions that prove their worth in leisure time and provide protection for valuable equipment



- Taking your bike abroad on a training trip?
- Using a drone to take spectacular shots?
- B&W products also offer protection and comfort for individual leisure enjoyment
 - Bicycle transportation
 - Protection of camera & video equipment
 - Accessories



Textiles and other technologies

Searching for the best solution for customers

- also outside our own production facilities



- Do you need an exceptional transportation and storage solution for your products?
- With reliable partners at our side, we find a solution – beyond a technology lock-in
- We work with partner companies
 - For textile solutions
 - For Aluminum solutions
 - For cases in a finely structured variety of sizes

B&W case customization solutions

Engineered for Precision Equipment



■ Dimensions & Materials

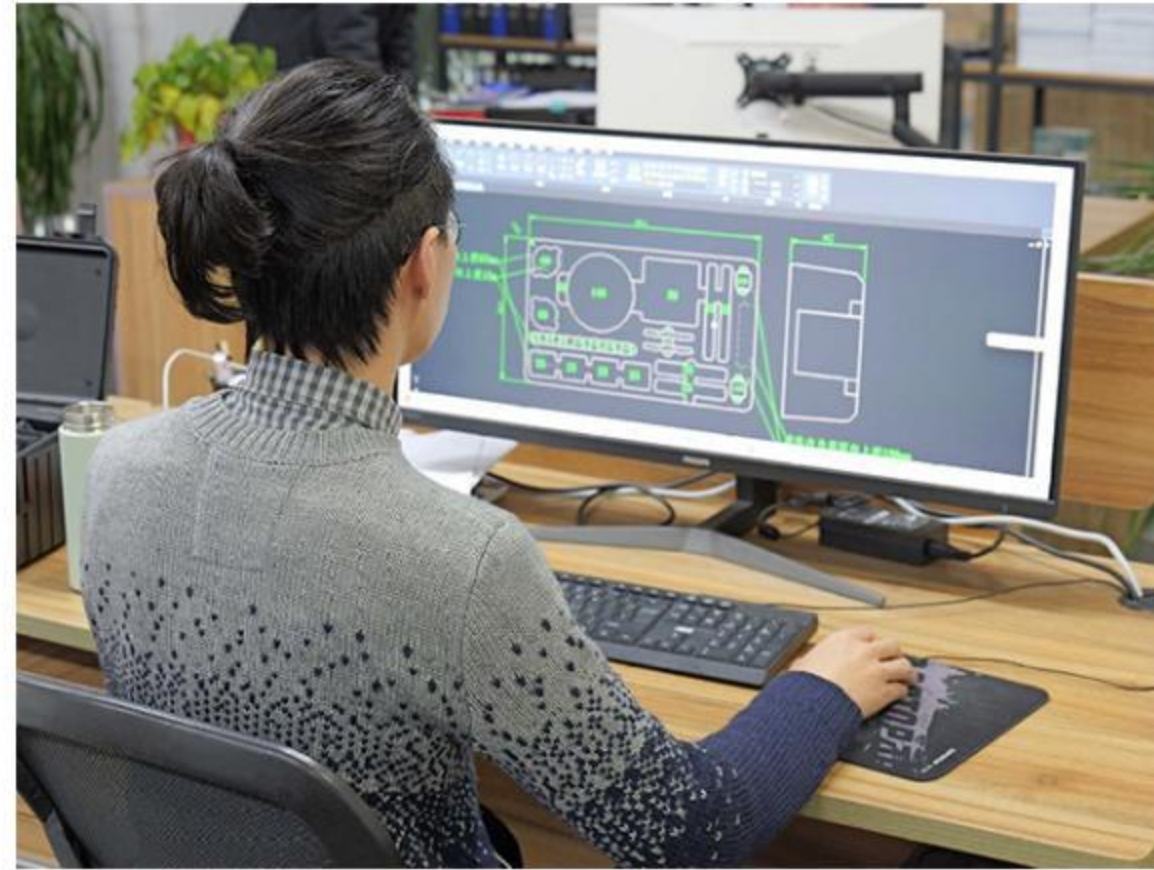
Your needs define our design. Choose from:

- ABS/HDPE Thermoformed Cases: Lightweight yet rugged, ideal for shock absorption and moisture resistance.
- PP Injection-Molded Cases: Ultra-durable for heavy-duty applications and extreme environments.

Collaborating with trusted partners in textiles, aluminum alloys, and specialty materials, we craft solutions that balance performance, weight, and cost—perfectly aligned with your requirements.

B&W case customization solutions

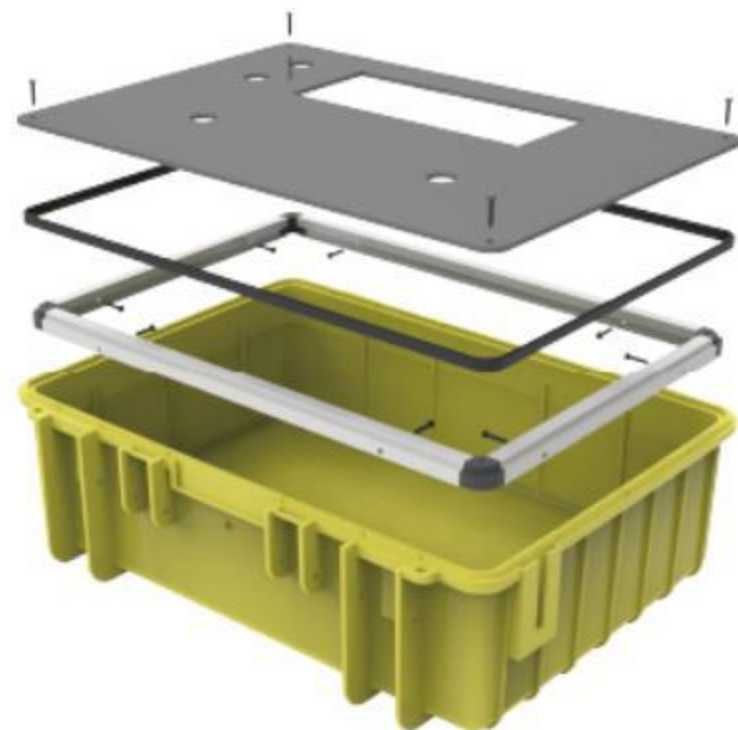
Engineered for Precision Equipment



■ interior engineering & integration

Every millimeter matters. Our interior design ensures your equipment stays secure and accessible:

- Custom Liners: Select from EVA foam, RPD (reconstituted polyurethane foam), or sponge, precision-cut via CAD to match your device's exact contours.
- Custom Liners: Select from EVA foam, RPD (reconstituted polyurethane foam), or sponge, precision-cut via CAD to match your device's exact contours.



B&W case customization solutions

Engineered for Precision Equipment

■ interior engineering & integration

Every millimeter matters. Our interior design ensures your equipment stays secure and accessible:

- Tool Insert Customization:
 - a) Tool Organization: Design bespoke tool inserts (e.g., ratchets, wrenches, screwdrivers) tailored to your exact quantity and layout requirements. Specify sizes (8mm, 10mm, 12mm, etc.) and configurations to optimize space.
 - b) Functional Aesthetics: Customize stitching edge colors (Pantone-matched) and add integrated accessories like document pockets, elastic loops.
 - c) UV-Printed Visual Guides: Enhance usability with UV-printed labels, icons, or diagrams directly on tool inserts.
- Industrial-Grade Integration: Optimize cases for equipment assembly with modular compartments, mounting points, or embedded systems. Choose vacuum-formed or injection-molded exteriors with configurable layouts.



B&W case customization solutions

Engineered for Precision Equipment



■ branding & aesthetics

Make your mark. Elevate your brand with:

- Logo Customization: Apply sleek vinyl decals, embossed/debossed imprints, or laser etching for a professional finish.
- Color Matching: Submit your Pantone® code, and we'll deliver cases in your exact brand colors—no compromises.
- Surface Hydrographic Printing: Add intricate, full-coverage designs to case surfaces using advanced water transfer technology for seamless, high-end branding and unique textures.

B&W case customization solutions

Engineered for Precision Equipment



■ functional upgrades

Enhance usability with premium hardware:

- Security Features: TSA-approved locks, reinforced latches, or tamper-proof seals.
- Mobility Options: Retractable handles, heavy-duty wheels, or ergonomic carrying straps.
- Specialized Add-ons: NFC-technology chips turn your case into a Smart Case.

B&W JIAXING

Four major product categories



B&W JIAXING

Application industry



Aerospace &
Defense



Power & Energy



Industrial
Manufacturing &
Construction



Rail & Mining

B&W JIAXING

Application industry



Maintenance & Tools



Emergency Rescue



Security &
Surveillance



Laboratory &
Research

B&W JIAXING

Application industry



Medical &
Healthcare



Environmental
Monitoring



Telecommunications



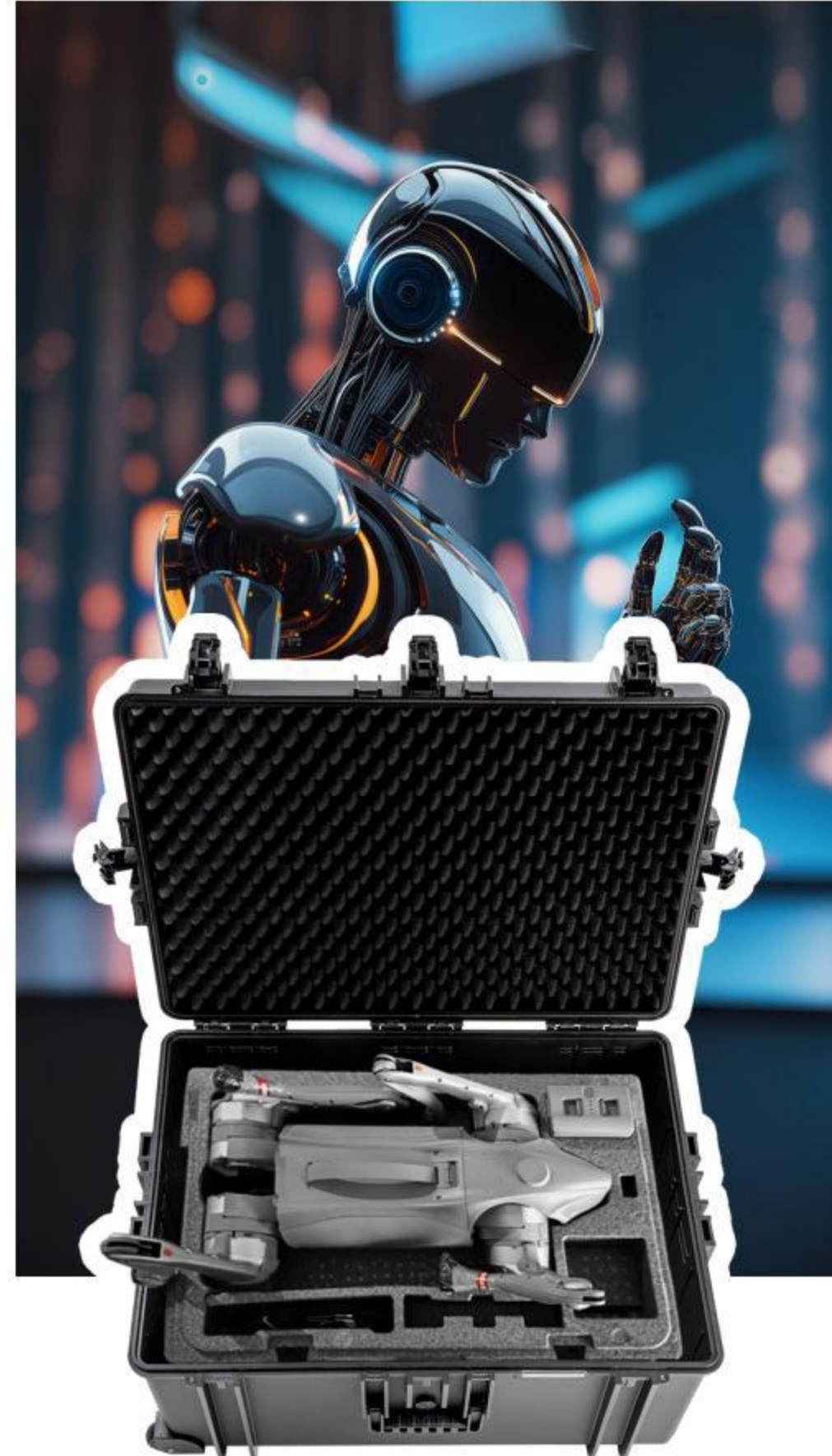
Transportation

B&W JIAXING

Application industry



Multimedia



Robotics



Luxury Logistics



Lifestyle & Leisure



YOU CAN RELY ON US

With a long-term, powerful corporate structure.

To help lead your projects to success as co-author with full commitment and expertise:

Our joint success story

Fast growing B&W global team.

B&W JIAXING

Development history

1983

Since its establishment, bwhKoffer has successfully provided 'Made in Germany' industrial packaging and transportation solutions worldwide from its headquarters in WestfAlische, Germany.



1998

To cultivate a global competitive advantage, B&W International was established to sell tool.cases, outdoor.cases, bike.cases under the B&W brand.



2007

In order to further expand the production scale, bwh Koffer and B&W International jointly invested in establishing B&W(Jiaxing) Co., Ltd.



2018

The new factory of B&W Jiaying has been completed and is now operating. It is located in the Sino-German Industrial Cooperation Park in Jiaying Economic Development Zone, Zhejiang Province.



2021

B&W Jiaying holds ISO 9001,14001,45001 certificates and remains dedicated to technological innovation and development, with 39 patent authorizations including 8 invention patents as of 2024.



2024

To enhance brand competitiveness and meet customers' differentiated needs, a new product series of HDPE Universal.cases has been launched, designed and developed by German industrial designers.



2025

B&W Jiaying has been certified as a national high-tech enterprise, a specialized and innovative enterprise in Zhejiang Province, and a municipal-level green factory.

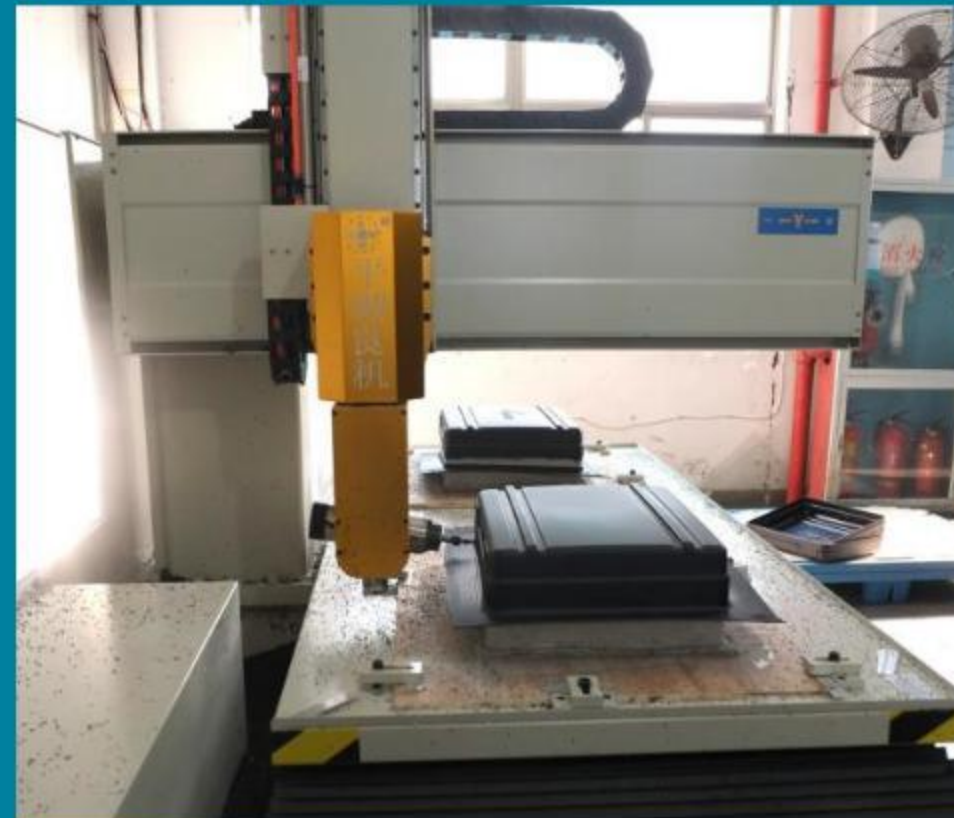


B&W
Cases of Success

B&W JIAXING

Factory site

Automatic cutting machine



Thermoforming machine



B&W JIAXING

Factory site

Injection molding machine



Workshop site



B&W JIAXING

Certificate



High-Tech Enterprise
Certificate



Zhejiang Provincial Certified Specialized,
Refined, Differential and Innovative Small
and Medium Enterprise



Green Factory certificate



Trademark registration
certificate



倍威
Trademark registration
certificate



Zhejiang science and technology SME
certificate



German Chamber of Commerce
in China membership certificate

B&W JIAXING

Certificate

ISO System Certificates



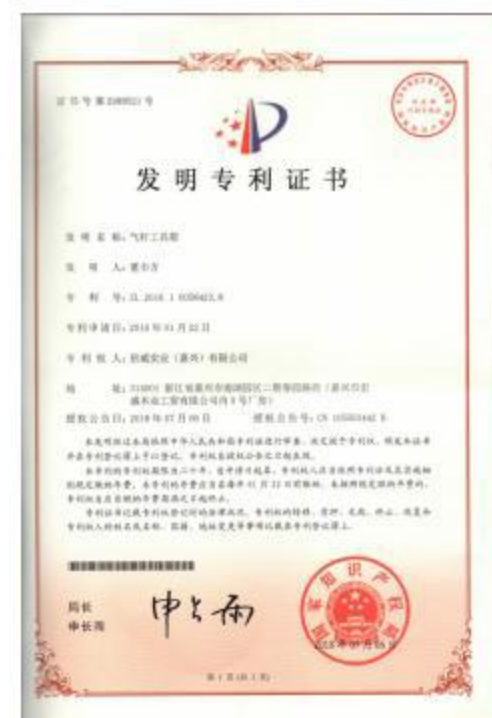
ISO9001:2015
Quality Management System
Certificate



ISO14001:2015
Environmental Management
System Certificate



ISO45001:2018
Occupational Health and Safety
Management System Certificate



Patent certificate (incomplete list)

B&W JIAXING

Sales team——Domstic department



George Ke

Domestic Sales Manager

Tel:+86 181 5733 5222

E-Mail: george.ke@b-w-international.com.cn



Jenny Lin

Senior Sales Specialist

Tel:+86 177 5736 8277

E-Mail: jianhua.lin@b-w-international.com.cn



Zhiwei Qian

Senior Sales Specialist

Tel:+86 177 5736 7522

E-Mail: zhiwei.qian@b-w-international.com.cn



Peter Pan

Senior Sales Specialist

Tel:+86 185 5320 1646

E-Mail: peter.pan@b-w-international.com.cn



Weixun Fan

Pre-Sales Engineer

Tel:+86 181 5733 8758

E-Mail: weixun.fan@b-w-international.com.cn

B&W JIAXING

Sales team——International department



Nina Dong

Assistant General Manager

Tel: +86 151 5742 0327

E-Mail: nina.dong@b-w-international.com.cn



Linda Wang

International Sales Manager

Tel: +86 139 5739 3283

E-Mail: linda.wang@b-w-international.com.cn



Jessica Xu

Merchandiser

Tel: +86 158 8832 8272

E-Mail: jessica.xu@b-w-international.com.cn

B&W Worldwide

Up to
100
years experience

At home in
75
countries

World-wide
distribution
network

300
Personnel

5
Own
locations

Diversity of
solutions
and technological prowess



38W
Cases of Success